

High Function/Intentional Internal Locus of Control

Style #1 900
Functional/Stude
Centered
Facilitator/Leader
Self-Directed Students
"Our Class"

Centered

Student

Style #3

Dysfunctional/StudentCentered 400
Enabler/Passive
Self-Centered/Chaos
"The Students"

Style #2
Functional/Teacher-Centered
Conductor /Manager
Well Trained Students
"My Class"
700

Style #4

Dysfunctional/TeacherCentered
Authoritarian/Hostile
Dominance/Obedience or
Rebellion
"Those Students"

Low Function/Accidental External Locus of Control

(Adapted from Shindler, 2009; Shindler, Jones, Williams, Taylor, & Cadenas, 2009) Also, Transformative Classroom Management



What are the excuses we typically hear on why students and schools perform below expectations?



* How does this resonate with you?

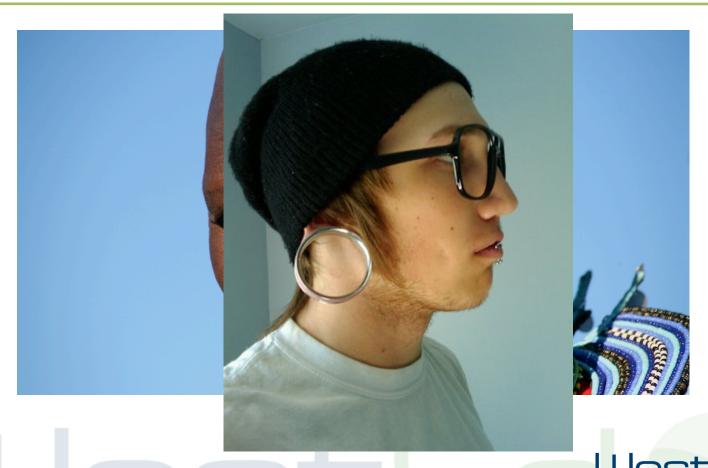


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Beauty and Respect



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Beauty and Respect





The commonly held beliefs of teachers, students, and principals.

-Heckman, (1993)



School cultures are complex webs of traditions and rituals that have been built up over time as teachers, students, parents, and administrators work together and deal with crises and accomplishments.

-Peterson and Deal, (1999)



Historically transmitted patterns of meaning that include the norms, values, beliefs, ceremonies, rituals, traditions, and myths, understood, maybe in varying degrees, by members of the school community.

-Stolp and Smith, (1994)



How we do things around here. - Bower, (1966)

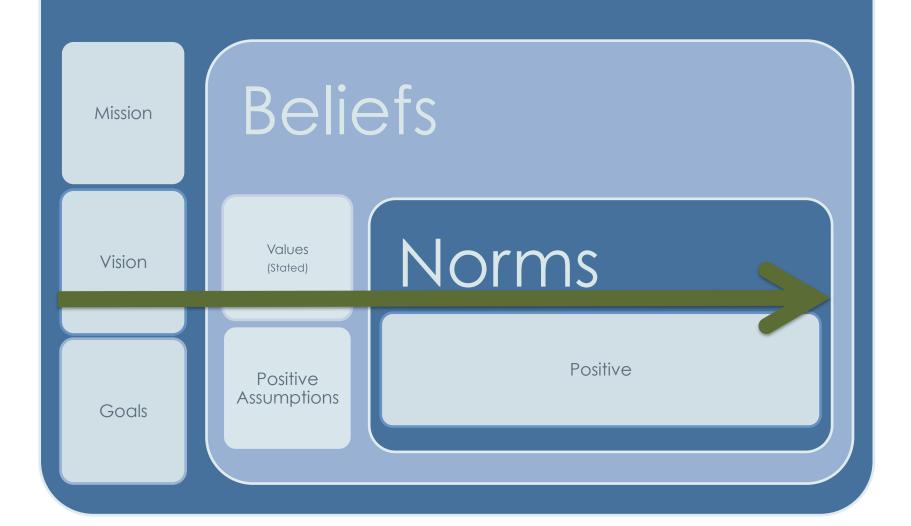




Frayer-ing Norms

	~		
Dictionary Definition:			In your own words:
 Something that is usual, typical, or standard. A standard or pattern, esp. of social behavior, that is typical or expected of a 			
group: "the norms of good behavior in the civil service"	Norr	m (n)	
What it is:			What it isn't:
Can evolve over time, intentionally and unintentionally. Can be confronted and changed with staff commitment. Can be controlled by whoever tries o control them, with a good plan. Something you should never give up on controlling for the sake of students.		followNorms staff maStaten	on walls we kinda/sorta of we state on agendas or in eetings we kinda/sort follow. nents we are annoyed with g about all the time.

School Culture



School Culture

Mission

Beliefs

Vision

Goals

Values (Stated or Unstated)

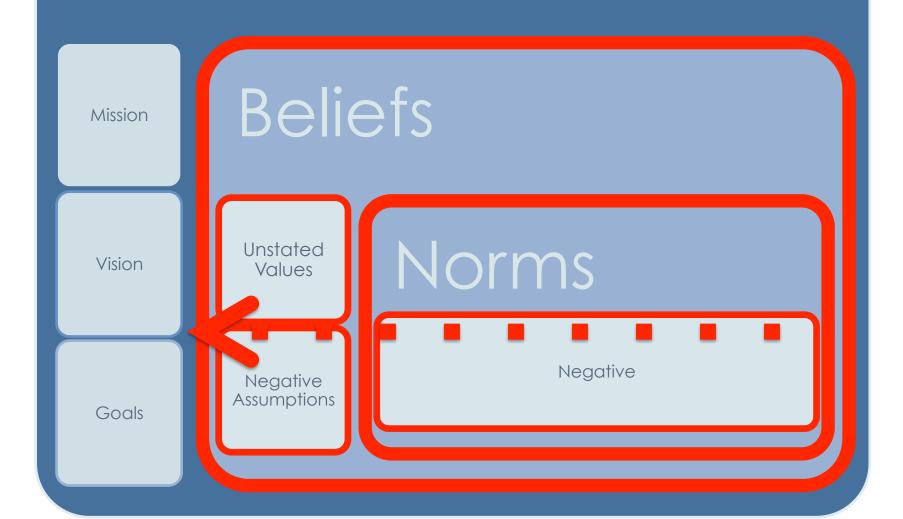
Assumptions (Positive and Negative)

Norms

Positive

Negative

School Culture



Positive Norm	Negative Norm
Treat people with respect.	(Don't disagree with the principal.) (Treat women as inferior.) (Treat colleagues poorly.) (Laugh at and criticize those who are innovative.) (Distrust colleagues.)
See everyone as a potential source of valuable insights and expertise.	(Reward or recognize others on the basis of politics.) (Distrust colleagues.)
Be willing to take on responsibilities.	(Look busy and innovative when you're not.)
Try to initiate changes to improve performance.	(Don't make waves.) (Laugh at criticize those who are innovative.)
Encourage those who suggest new ideas.	(Don't make waves.) (Hide new ideas and information from others.) (Laugh at criticize those who are innovative.) (Reward or recognize others on the basis of politics.) (Share information only when it benefits your own unit.)
Conscious of costs.	
Speak with pride about the school and your unit.	(Put your school down.)
Allocate time according to the importance of the tasks.	(Ignore areas of curriculum, instruction, and learning that are problematic; rationalize why they can't get better.)
Don't criticize the school in front of students or community.	(Complain and criticizes your school to the outside.) (Complain constantly about everything.)
Enjoy and be enthusiastic in your work.	(Hate your work.) (Look busy and innovative when you're not.)
Be helpful and supportive of the others in the school.	(Complain constantly about everything.) (Share information only when it benefits your own unit.)
Share information to make the organization better.	(Reward or recognize others on the basis of politics.) (Share information only when it benefits your own unit.)
Do what will serve the needs of students rather than what will serve personal needs only.	(Look busy and innovative when you're not.) (Distrust colleagues.) (Do what will serve personal needs first and the needs of the students later.)

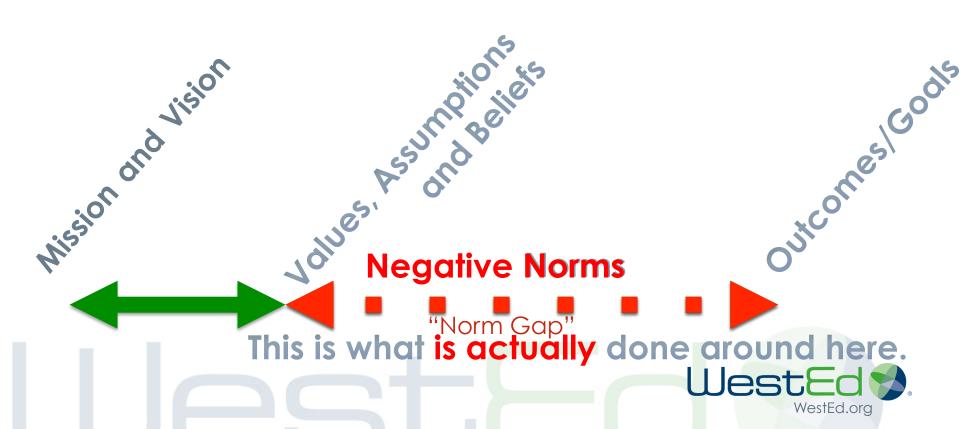
The School Culture Gap Planned = Lived



This is what we do around here.

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*The School Culture Gap Planned vs. Lived





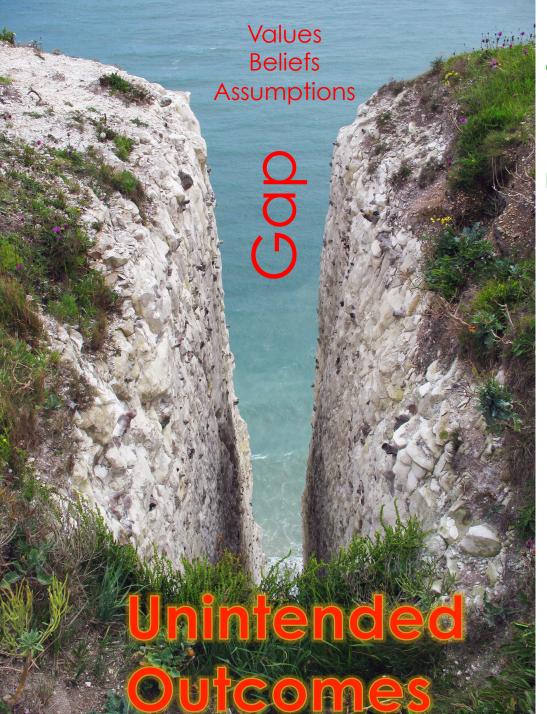
Mission and Vision





Unintentional Norms = Different Outcomes than Planned

Mission Vision



Goals

Desired Outcomes

A word on missions and visions...

They can be tells...

Our School mission is to provide students with a safe and supportive place to succeed.

A *Big District of Schools* (BDS) educates all students for success in higher education, careers, and responsible citizenship so that BDS is the first choice for families.

What this tells us, is that this school struggles with....



A word on missions and visions...

They can be very hard to remember and then not really able to drive our work...

Generic Elementary School seeks to create a challenging learning environment that encourages high expectations for success through development-appropriate instruction that allows for individual differences and learning styles. Our school promotes a safe, orderly, caring, and supportive environment. Each student's self-esteem is fostered by positive relationships with students and staff. We strive to have our parents, teachers, and community members actively involved on our students' learning.



A word on missions and visions...

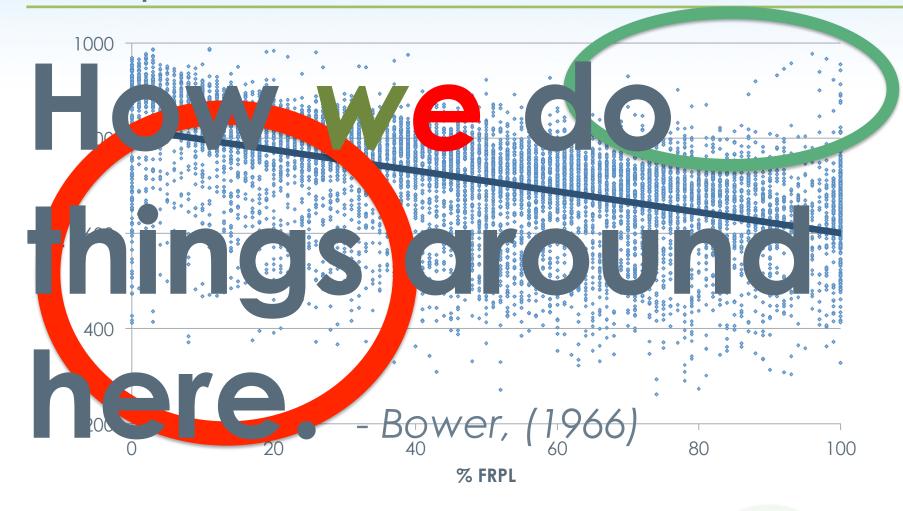
They can be <u>elegant</u> and <u>clearly</u> drive our work:

Highly Focused Example School ensures that students develop the academic skills, character, and intellectual habits necessary to succeed in college and the world beyond.

Highly Strategic District ensures every school meets the need of every student, such that all student are successful in graduating college, at minimum, on their path to the career of their choosing.

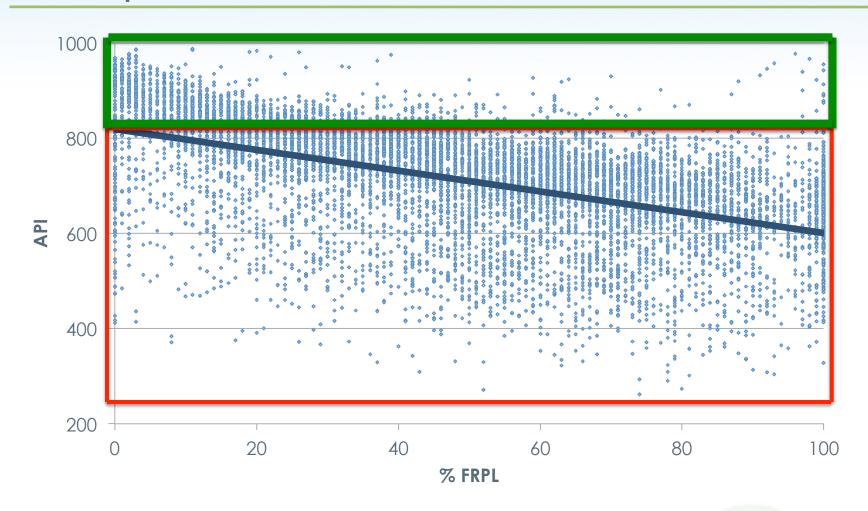


What explains this???



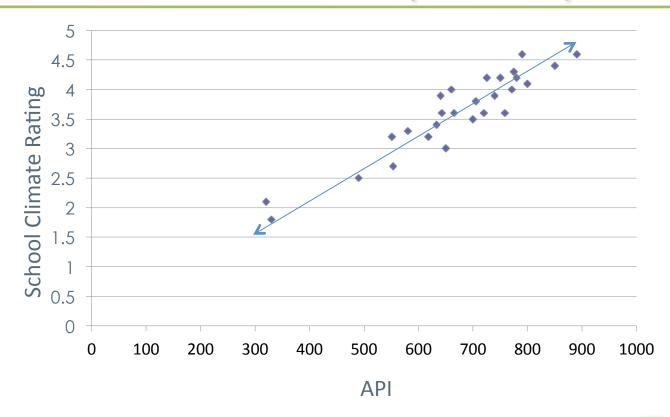


What explains this???





School Climate Score (SCAI) by Student Achievement (CA API)



Visible Learning, Hattie (2009)

Contribution	# of Studies
Student	11,101
Home	2,211
Schools	4,150
Teacher	2,225
Curricula	7,102
Teaching	25,860
TOTAL	52,649

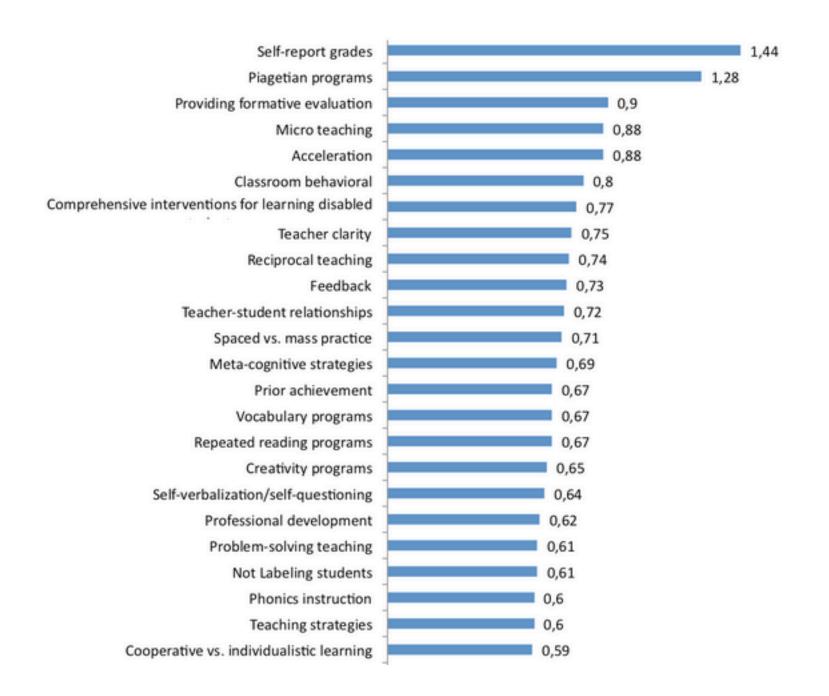


What has the greatest influence on student learning?

Hattie, J. (2009)
Visible Learning

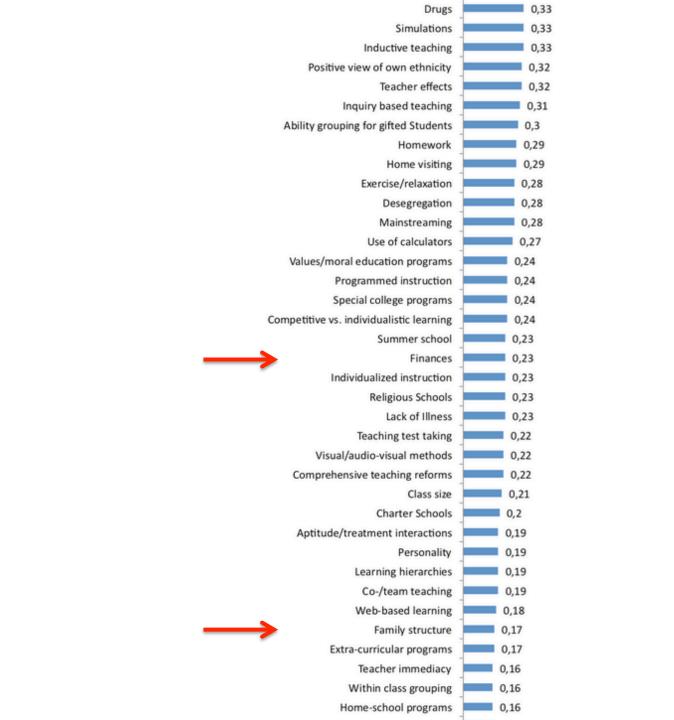
Influence	No. of effects	Effect-Size
Feedback	139	1.13
Students' prior cognitive ability	896	1.04
Instructional quality	22	1.00
Instructional quantity	80	.84
Direct instruction	253	.82
Acceleration	162	.72
Home factors	728	.67
Remediation/feedback	146	.65
Students disposition to learn	93	.61
Class environment	921	.56
Challenge of Goals	2703	.52
Bilingual programs	285	.51
Peer tutoring	125	.50
Mastery learning	104	.50
Teacher in-service education	3912	.49
Parent involvement	339	.46
Homework	110	.43
Questioning	134	.41
Peers	122	.38
Advance organizers	387	.37
Simulation & games	111	.34
Computer-assisted instruction	566	.31
Instructional media	4421	.30
Testing	1817	.30
Aims & policy of the school	542	.24
Affective attributes of students	355	.24
Calculators	231	.24
Physical attributes of students	905	.21
Learning hierarchies	24	.19
Programmed instruction	220	.18
Audio-visual aids	6060	.16
Individualisation	630	.14
Finances/money	658	.12
Behavioural objectives	111	.12
Team teaching	41	.06
Ability grouping/Streaming	3385	.05
Physical attributes of the school	1850	05
Mass media	274	12
Retention	861	15

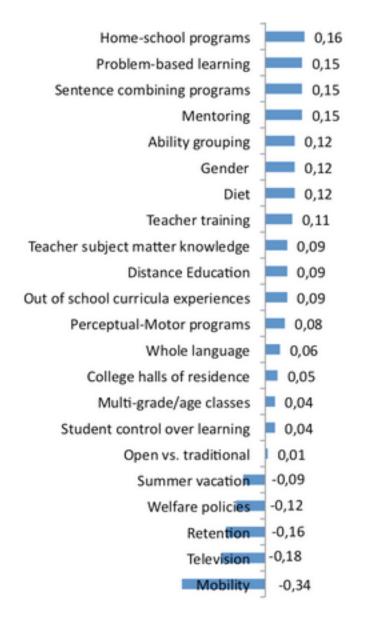
1.0 ~ 2 grade levels 0.5 ~ one grade level

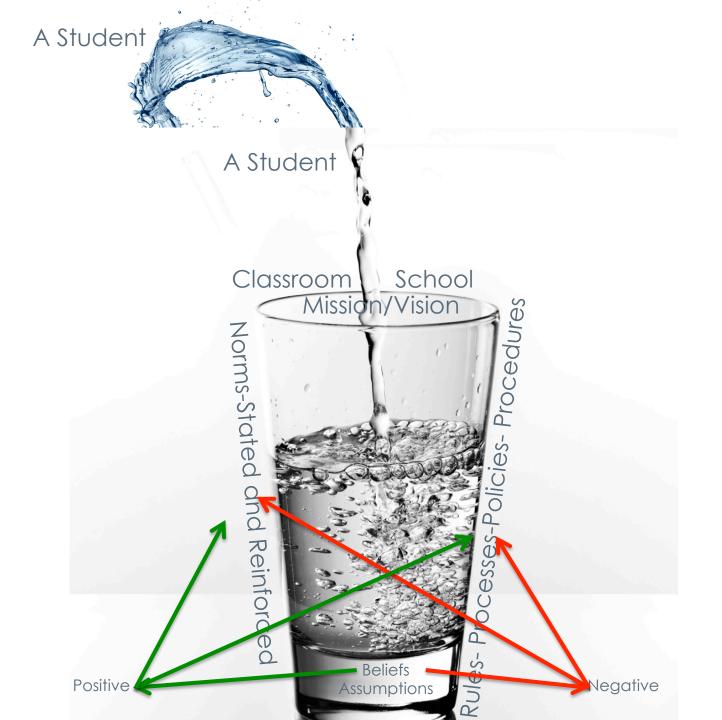


Study skills	0,59
Direct Instruction	0,59
Tactile stimulation programs	0,58
Comprehension programs	0,58
Mastery learning	0,58
Worked examples	0,57
Home environment	0,57
Socioeconomic status	0,57
Concept mapping	0,57
Goals	0,56
Visual-perception programs	0,55
Peer tutoring	0,55
Cooperative vs. competitive learning	0,54
Pre-term birth weight	0,54
Classroom cohesion	0,53
Keller's PIS	0,53
Peer influences	0,53
Classroom management	0,52
Outdoor/adventure programs	0,52
Interactive video methods	0,52
Parental involvement	0,51
Play programs	0,5
Second/third chance programs	0,5
Small group learning	0,49
Concentration/persistence/engagement	0,48
School effects	0,48
Motivation	0,48
Early intervention	0,47

Questioning	0,46
Mathematics	0,45
Preschool programs	0,45
Quality of Teaching	0,44
Writing Programs	0,44
Expectations	0,43
School size	0,43
Self-concept	0,43
Behavioral organizers/Adjunct questions	0,41
Matching style of learning	0,41
Cooperative learning	0,41
Science	0,4
Social skills programs	0,4
Reducing anxiety	0,4
Integrated Curriculum Programs	0,39
Enrichment	0,39
Career Interventions	0,38
Time on Task	0,38
Computer assisted instruction	0,37
Adjunct aids	0,37
Bilingual programs	0,37
Principals/school leaders	0,36
Attitude to mathematics/science	0,36
Exposure to reading	0,36
Drama/Arts programs	0,35
Creativity	0,35
Frequent/effects of testing	0,34
Decreasing disruptive behavior	0,34









Ro you have a norm gap?

Mission:

Vision:

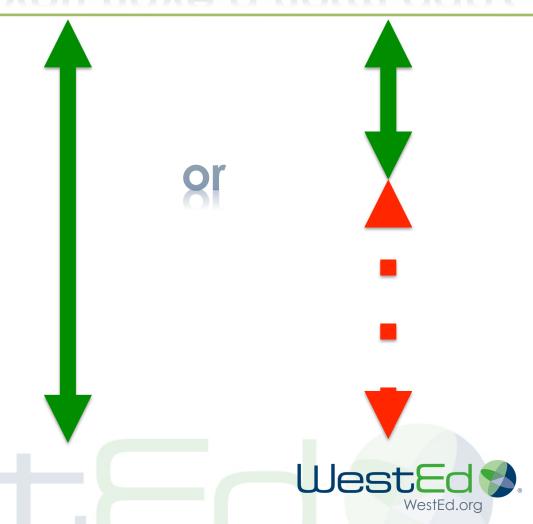
Core Beliefs/Values:

Assumptions:

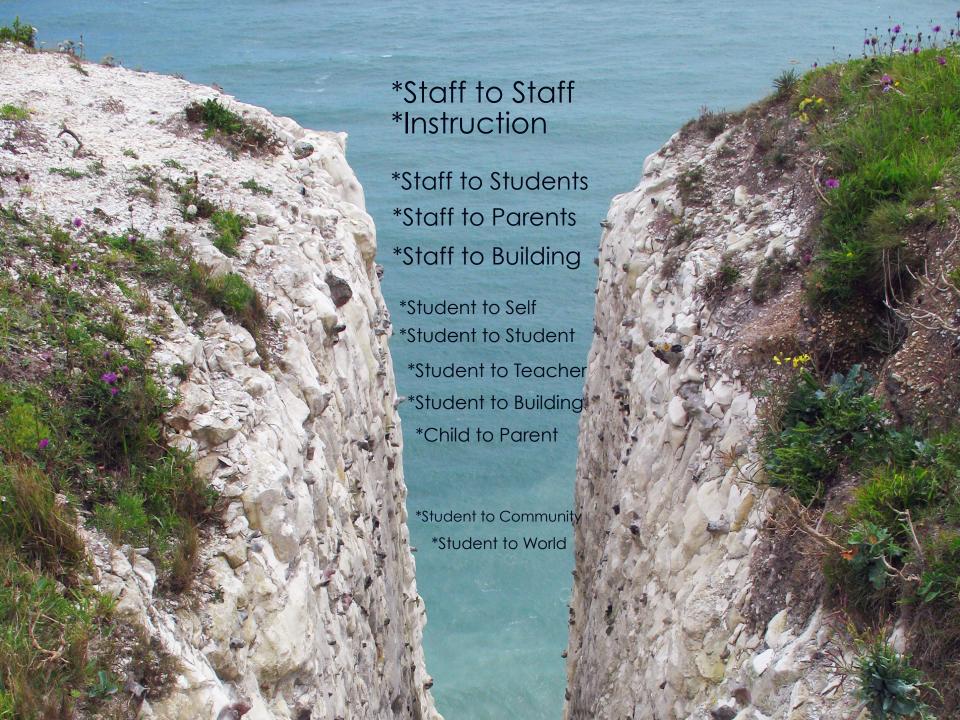
Norms:

School Goals:

Actual Outcomes:

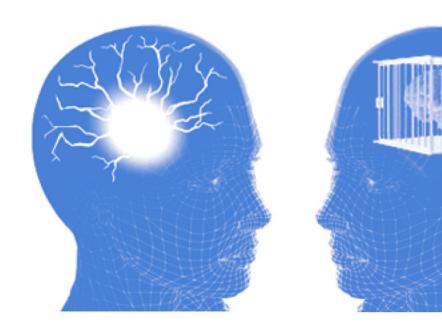




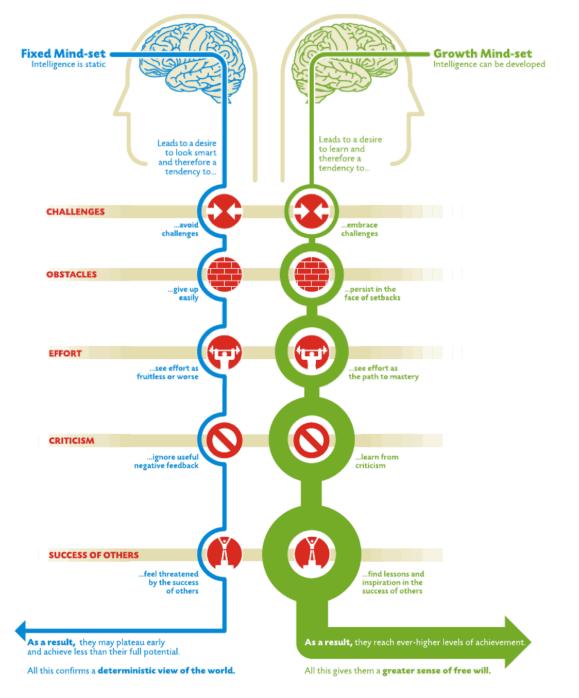




Growth Mindset vs. Fixed Mindset







	Growth Mindset Norms*	Fixed Mindset Norms*
1	Teachers provide academic challenges for all Students taught to embrace/seek challenges and persist in the face of setbacks	Teachers do not provide academic challenges for all Students permitted to avoid challenges and give up easily
2	Teachers and students state, "Oh! I like a challenge!" or something similar	Teachers and/or students state, "This is too hard. I give up." or something similar and is unaddressed
3	Teachers and students see/communicate that effort and practice are the path to mastery Teachers and students acknowledges getting smart/intelligent from effort	Teachers and students see/communicate that effort is fruitless due to ability and talent being innate Teachers and students state, "I'm just not a math person." or something similar
4	Teachers give incremental clues and cues when students are not there yet and during questioning Students in cooperative settings help, but don't tell/do for others Teachers never do something for a child that the child can do for themselves in a learning situation	Teachers dispense information to students Teachers give answers when students don't have them Students in cooperative settings tell answers, allow copying or do the work for others Teachers bail out students who struggle by telling and doing the potential learning situation for the student
5	Teacher models and teaches persistence Teachers use wait time and encourage all to be patient during thinking opportunities Students persist in thinking exercises until complete Students are allowed to have ample think and do time during activities Students seek help only after giving true effort	Teacher models giving up No or not enough thinking and/or doing time given Teachers go with first student to come up with an answer or allows calling out (not unison calls) Students give up during thinking exercises Students ask for help without true effort applied repeatedly to an activity
6	Teachers and students praise and give feedback on effort and strategy Teachers give incremental and specific feedback during lessons and on student products Teachers and students communicate that they learn from criticism/feedback and are accepting of it	Teachers and students praise and give feedback on intelligence/smartness, correctness and/or behavioral compliance Teachers give right and wrong feedback mostly Teachers and students ignore/avoid giving and receiving useful criticism and feedback
7	Teachers models being wrong as being a big learning opportunity Students are taught to embrace mistakes and the learning that comes from them Students are made to feel comfortable being wrong in public	Teachers shows a dislike for mistakes Teachers promote a feeling of wrong being bad and/or to avoid being wrong in public Students communicate that being wrong is bad (ridicule) Teachers and students hide being wrong (helpless techniques)
8	Teachers and students show when others succeed they find learning and inspiration in their success	Teachers and students show when others succeed they are threatened by their success
9	Teachers and students see/communicate that assignments and assessments are about learning and personal growth	Teachers and students see/communicate that assignments and assessments are about comparison/ranking and grades
10	Teachers provide performance tasks and constructed response type activities	Teachers give activities and measures designed to compare, rank and grade students
11	Teachers and students recognize and/or celebrate personal growth The school has systems to celebrate personal growth at least as much as celebrations of top achievers	Teachers and students recognize and celebrate top achievers/achievement only The school primarily has systems to reward top achievers

^{*}All norms can be viewed also as messages written on assignments, texts, novels, videos, posters, walls, bulletin boards, announcements, flyers, newsletters, websites, phone calls, staff development materials, etc.

Increase of Growth Mindset Norms and Decrease of Fixed Mindset Norms

	Growth Mir	idset Norms	Fixed Mindset Norms			
School	#∆ to H ^a	#∆ to M ^b	#∆ to M °	#∆ to N d		
Α	0	0	0	0		
R	0	4	2	0		
С	6	2	1	2		
D	0	+2	1	0		
Е	0	1	1	3		
F	2	3	0	0		
G	0	0	0	2		

^a Number of norms that increased to a *Highly Prevalent* norm. Those that appear in 67% to 100% of observed cases.

^b Number of norms that increased to *Moderately Prevalent Norm*. Those that appear in 33% to 66% of observed cases.

^c Number of norms that decreased to a Moderately Prevalent Norm. Those that appear in 33% to 66% of observed cases.

^C Number of norms that decreased to a *Not Prevalent Norm*. Those that appear in 0% to 32% of observed cases.

Number of Growth and Fixed Mindset Norms Before and After Study Period

	Growth Mindset Norms					Fixed Mindset Norms					•			
	School	В-Н	A-H	B-M	A-M	B-N	A-N	В-Н	A-H	В-М	A-M	B-N	A-N	i
	Α	0	0	3	0	8	11	1	2	2	1	8	8	Ī
	В	0	0	3	7	8	4	2	0	0	4	9	7	ı
Γ	С	1	7	4	3	6	1	2	0	2	2	7	9	I
	D	0	0	0	2	11	9	1	2	2	5	8	4	
	E	1	2	2	1	8	10	2	1	3	1	6	9	ı
	F	0	2	1	3	10	6	1	1	1	7	9	5	ı
	G	0	0	3	0	8	11	3	1	1	2	7	7	ĺ

B-H: Baseline Walks noted a Highly Prevalent Norm (observed in 66 to 100 percent of cases)

A-H: After Study Period Walks noted a Highly Prevalent Norm (observed in 66 to 100 percent of cases)

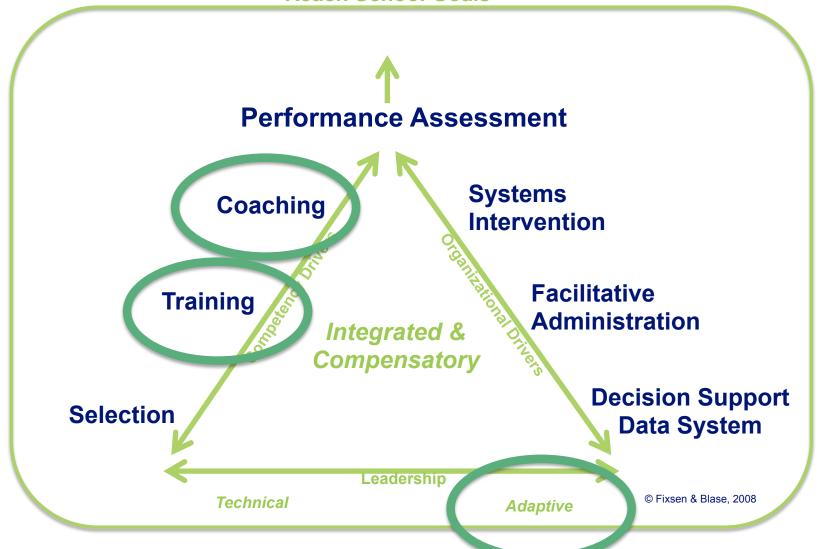
B-M: Baseline Walks noted a Moderately Prevalent Norm (Observed in 33 to 65 percent of cases)

A-M: After Study Period Walks noted a Moderately Prevalent Norm (Observed in 33 to 65 percent of cases)

B-N: Baseline Walks noted a Not Prevalent Norm (Observed in 0 to 32 percent of cases)

A-N: After Study Period Walks noted a Not Prevalent Norm (Observed in 0 to 32 percent of cases)

Reach School Goals



Reciprocal Accountability

Simply stated, if I have an expectation of you, then I have an obligation to provide you with whatever you need to be successful in meeting that expectation.

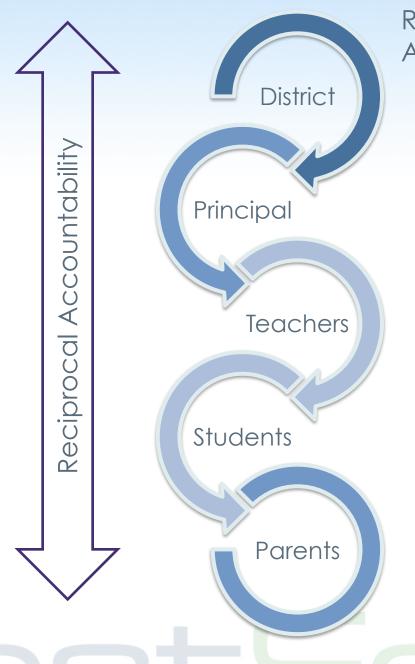
- Michael Fullan



Traditional Accountability – One Direction State Superintendent

One Way Accountability

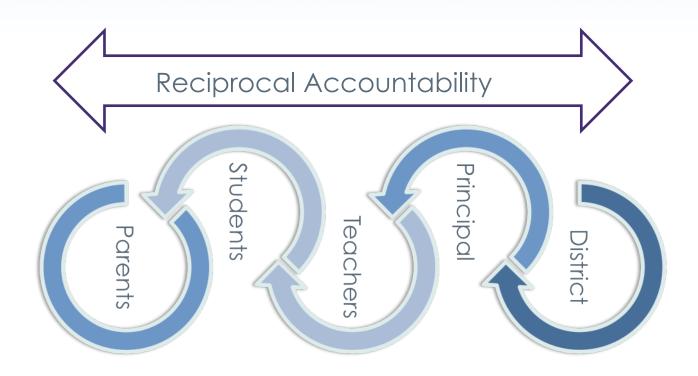




Reciprocal Accountability



Reciprocal Accountability





Dayton Intermediate School

Principal and Assistant Principal Reciprocal Accountability Agreement

As the principal or sice principal of Dayram Intermediate School, I agree to uphold a commitment to doing the following so that we can fully reach our mission and vision:

- In collaboration with the staff, we will develop a unifying mission to guide us of all that we do, across the exists his comput. We will have with defining what graduating this standards should be able to do, and where we want then be go in the and them were backwards to evice our mission, mission and values.
- in evidaberation with the staff, we will review and update DES discipline system with a committee that will devide a smith-level relievely plan that includes training for teachers, students and parents. The re-design of the system will be because due supporting before reducted electrical making.
- Work with staff to develop an agreed upon list of non-negotiables' for students at DLL including tools and head practices for DLS staff to ensure we appear and model for students from to live up to the "non-negotiables" by doing non-part to improve the learning controllent.
- In calcularisation with the leaderlying team and SIP, we will systematically seek feedback from all staff on our progress performance, teaching conditions and professional development (PD)
- Held monthly, luminous, random student form groups to gain feedback on the student perspective regarding the school culture, school pride and teaching and learning.
- Create and maintain a PD Committee of teachers in write a yearlong PD plan that all teachers support.
- Provide the needed in school professional development time, collaboration time, and indistribut custing to help implement the district initiatives of instructional design lesion cycle format, and delayery of sessions aligned with Columno for an experience of instructional design lesion cycle format, and delayery of sessions aligned with
- Loistoratively develop a culture of aimte, teachers, students and parents focusing on personal SMART goals and Reciprocal Accounts/billy Agreements.
- Develop an administrators and orbital wide culture of using putting messages to staff and shadents, and incentives, focused on growth and improvement.
- Ensure all group smalls are sent to both classified and certified radii. Staff will hereby be known as all who work at DS.
 (The definition of Staff or DS. is anyone who gets a paycheck for working at DS. in any passion).
- Levite all staff to solvetarily artend all meetings including every SIP meeting
- The school budget will be completed with the full SIP Team, where all staff is resimitarily toward.
- Work with the Parent Faculty Club to levile parents and community manufact to be pass? Incident and to develop a logicy detailed parent handbook (Bared on 10). Any discipline system described above and college and career placetage), Also, the Clob can explain a Parent Resource Court event parent virus revents.
- . Invite all parents to any and all adudent presentations and colebrations.
- Field a monthly "Coffee with the Principal" for parents and community members.
- Support data teams in developing an agreed upon, inductivide system for regularly collecting and analytising common formative interaction data. This will include developing a nature of probleming coarrivous, grade level and individual growth by forecarries and forecarries and forecarries and forecarries and individual growth gro

Linda M. Flaherry

Grado M. Blakuty

University of Nevada - Reno BS - Developmental Biology University of Nevada - Reno med - Special Education

University of Nevada - Reno Educational Specialist - Ed. Adm.



Dayton Intermediate School 2012-2013

Teachers Reciprocal Accountability Agreement

As a searcher or Paritin Talenmediate School Figure to uphed a real microsiste during the following to their new can fully reach our notation and vision:

- Lead by example to jointing all wheel roles acting as a role model of some bin to appropriate behaviors we much to see from the risks.
- It is a preductive/positive part of solving problem
- Use each other as resources and accept other staff as trateers when the ring their expertise at sharing what they have been trained on.
- · Use effective consequences strategies yours than all crudents are ranginged during incommittee.
- ← Create and use Comman Core (State Standards) Issuesments that are common.
- / Implement Professional Development industives in classrooms, as appropriate
- Be open-mixeded by being witting to commit to group flections (don't be the 10%).
- Show mutual respect aroung all DIS resonancy members.
- Fullow behavior plac and the engagement strategies to minimize but their don to behavior, and teal his through with logical DIS consequences.
- Uphald clear communication between all parties, including open communication with administration
- V Teach bell to bell (and/or nave students engaged bell to bell).
- Housen halfways and bathrooms during transitions and when making the halfways on my properties.
- On my part to make collaboration time recenterful acting what we have learned it implement it)
- * Respond to parent communication within 48 working bours.
- Y Keep to consequently whether for celebrating progress or to get purest support on organization of in particular with parents of averal (academic and behavior) students his ensur-place and/or verification is a preactive matter.

Mrs Becky Breez

Becky Green

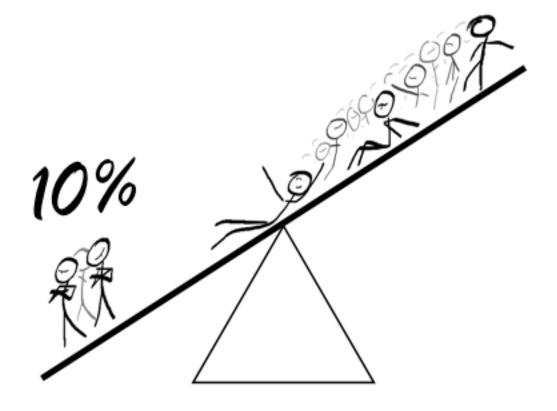
Utah State University BS-Special Education Sierra Nevada College Teaching Credential

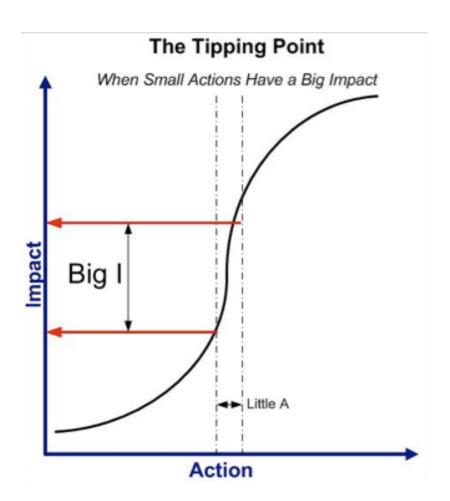
med - Reading Remediation

*How do we overcome resistance...

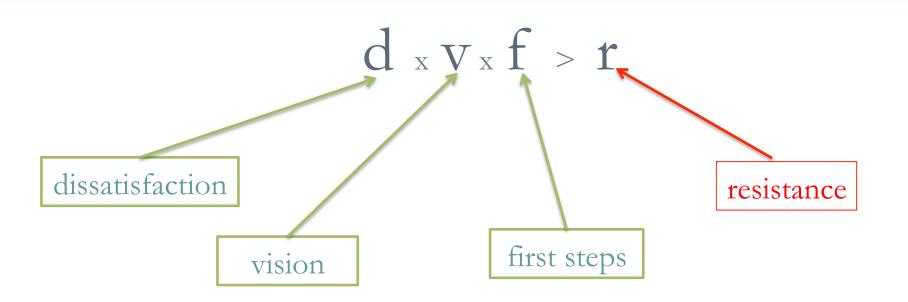






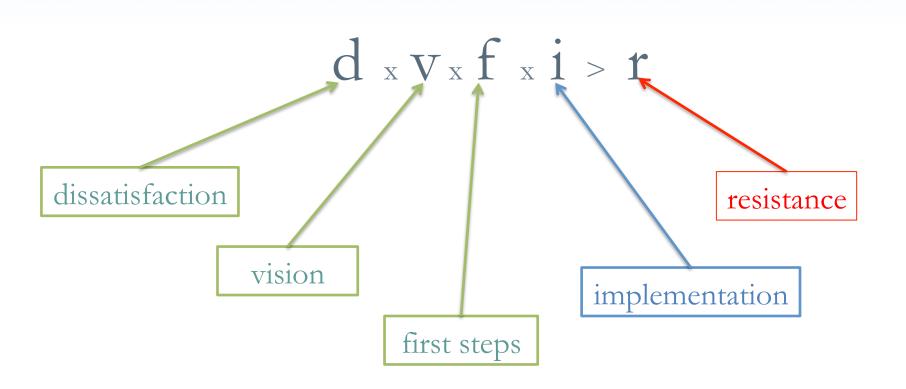


Gleicher Formula





Gleicher Formula





Implementation

"\w___ t__ r___ h___ t___ r___."



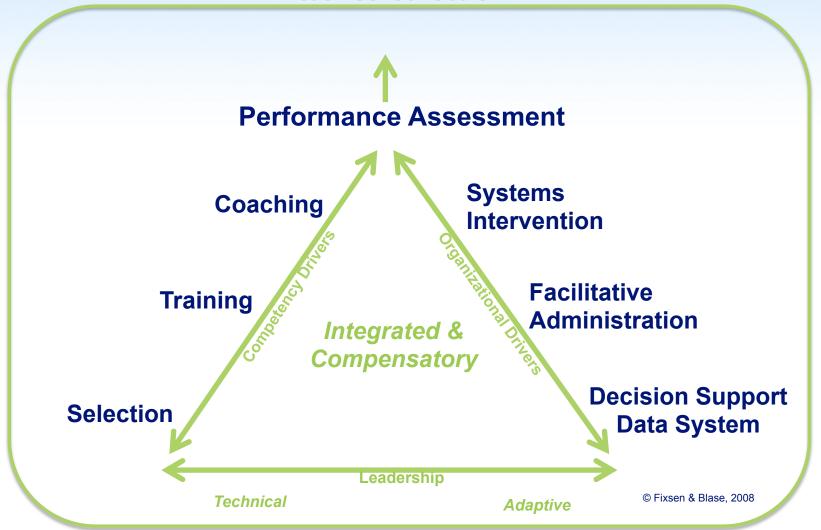


Implementation: Stop Talking. Start Doing

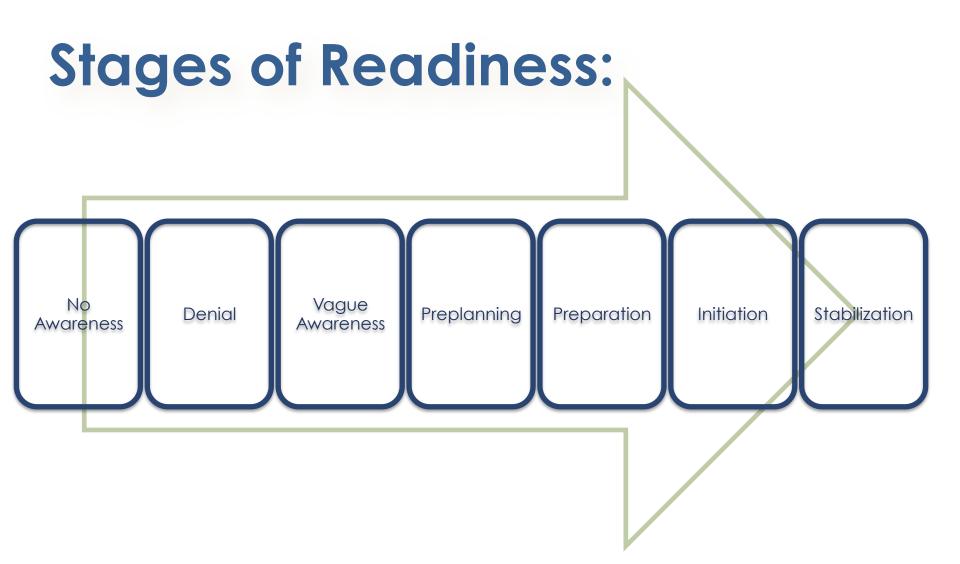




Reach School Goals







Stages of Implementation:

(2 to 4 Years, Non-Linear, Influence Each other)

- Exploration and Adoption
- Installation
- Initial Implementation
- Full Operation
- Innovation
- Sustainability



Stages of Implementation

2 to 4 Years, Non-Linear, Influence Each other

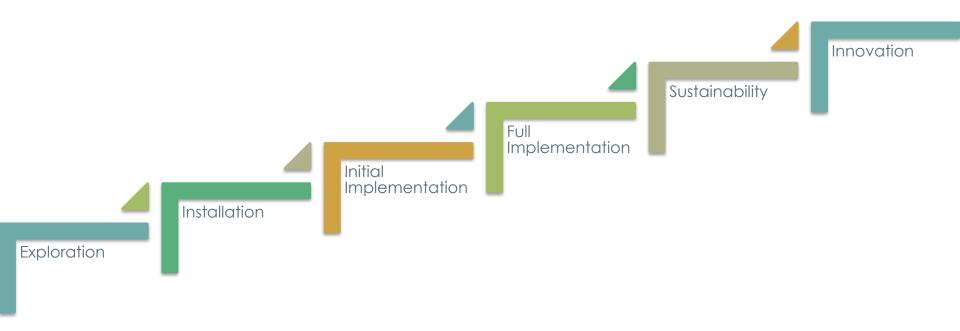
Exploration Installation Initial Full Implementation Implementation Innovation Sustainability

Fixsen and Blase, 2008



Stages of Implementation

2 to 4 Years, Non-Linear, Influence Each other



Fixsen and Blase, 2008



Jigsaw

Count off by 7.

1= Staff Selection

3= Coaching and Consultation

5= Data Systems

7= System Intervention

2= Pre-service/In-service Training

4= Performance Assessment

6= Facilitative Administration

- 1) All silently read: 531 to 536 (2nd Paragraph) (10 mins)
- Based on your number above, you speak as the expert on your Driver to the group. Each gets 2 mins max to discuss (stay on topic). (14 mins)
- 3) After all seven present, discuss Stages of Implementation (533) and Integrated and Compensatory (535). (4 mins)



ImpleMap

Drivers	Actions/Tasks
Selection	
Training (and Practice)	
Coaching	
Performance Assessment	
Decision Supporting Data System	
Facilitative Administration	
Systems Intervention	





Establish and enforce a non-negotiable list of inappropriate staff management methods, such as yelling not being tolerated, or allowing students to talk over a staff member or student speaker.

Implementation Driver	Actions
Staff Selection	Have the strongest facilitators in the school of adult learning form the <i>Implementation Team</i> (IT) of staff non-negotiables. Select based on past ratings of staff as strong developers and are well trusted by staff and those who have proven skills in reflective coaching.
Training	The IT will lead the staff through listing out what staff have done in the past that should not be done any longer that allows the school culture to be anything but fulfilling of the [newly formed] mission (November). Facilitate staff agreement on the list and to remove them from practice. They have staff create a list of suggest replacement behaviors (constructive norms: Instructional and student behavior management related). Based on data collected, conduct follow-up training for all staff and for small groups of struggling staff.
Coaching	Provide all teachers coaching at least twice in the first month. Staff who admit to needing more help can request more coaching. Coaching should be based on a full observation and debrief. If requested, a planning session can occur. Conduct intervention coaching for those who are struggling and are not admitting to the need for support. (Non-evaluative)
Formative Performance Assessment	Collect concrete data on how often the non-negotiables are seen from teachers, students, parents, and in observations bi-weekly using custom observation form created by IT. Start with check list and anecdotal notes, evolve to a rubric observation form as created by IT in year 2.

Establish and enforce a non-negotiable list of inappropriate staff management methods, such as yelling not being tolerated, or allowing students to talk over a staff member or student speaker.

Implementation Driver	Actions
Facilitative Administration	The IT will include teacher leaders and school leaders who will meet bi-weekly to plan PD/Coaching and to review data. The team's charter is to work to remove any and all barriers for teachers (and other staff) struggling to live up to the teacher created list of do and don't behaviors.
Decision Data Systems	Use the formative walkthrough data collected bi-weekly to make decisions in the IT meetings about celebrations and/or interventions needed. Take action immediately!
Systems Interventions	Use the bi-weekly formative data to enact interventions needed (and celebrations) to make sure the non-negotiables are adopted and have a positive impact on the staff and student culture.

Work Time!

- Work with a partner or team of staff from your school to create at least one ImpleMap. (10 Mins)
- You can use anything reviewed in these two sessions to consider for implementation. You can use something you saw elsewhere so far in this conference. Or, you can take a current implementation at your school and put it into the ImpleMap to see if you have addressed all the Drivers (perhaps you may need to intervene when you get back).
- Be prepared to share your work publically, as your exit ticket.



*A challenge to xox...