

# Shift Happens: At least when you change the rules

Beacon Results

Mike Walsh and Amy Christianson

# Polarizing Topics

- Abortion
- Medicinal use of Marijuana
- Illegal Immigration
- Gun Control



- But
- Yet
- However

You said but, You said but...

- But
- Yet
- However

- I agree
- I appreciate
- I respect



- AND...

**1**

- How would you describe?

**2**

- How would you describe?

## Discussion

- Greek root meaning as percussion and concussion, discus, meaning to throw, fragment, and shatter
- Tell, sell, persuade
- To justify/defend assumptions

## Dialogue

- Dialogue moves beyond any one individual's understanding
- There is no emphasis on winning
- In dialogue we do not try to convince others of our point of view
- It moves groups from competition to collaboration

## **Test Your Knowledge of the Hidden Rules of Class**

*How well could you survive?*

People who grow up in poverty learn different things from people who grow up wealthy or in middle class. But most schools and businesses operate with middle-class norms, and most teachers and business people grew up learning the hidden rules of middle-class families. It's no surprise, then, that children of poverty often struggle in education and business environments.

In her book *A Framework for Understanding Poverty*, Dr. Ruby K. Payne presents lists of survival skills needed by different societal classes. Test your skills by answering the following questions.

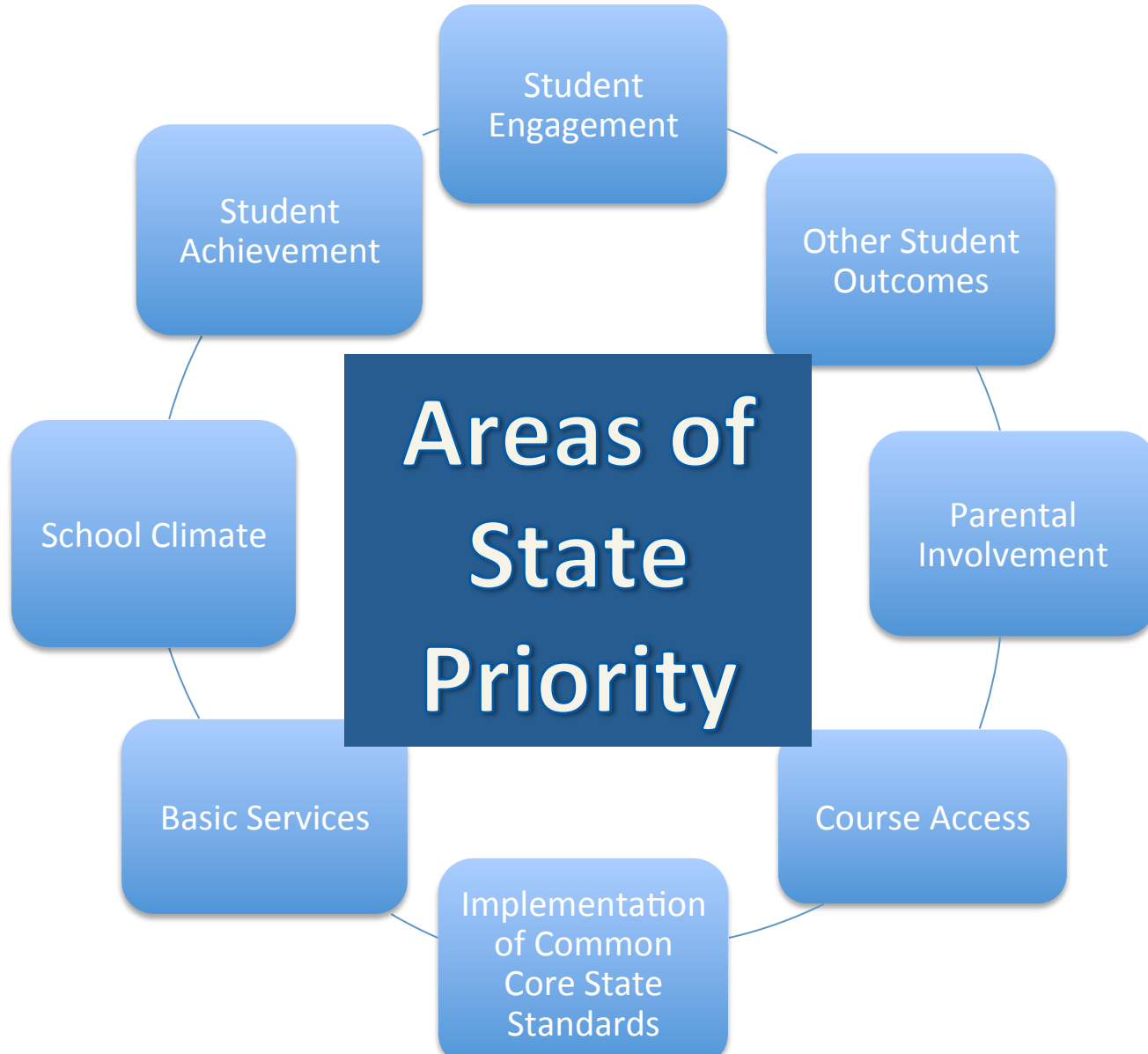




# Summarize

- Identify the key strategies identified in the chapter
- Using chart paper prepare a brief (3 minutes or less) presentation identifying the benefit to instruction and culture

# LCAP—8 Areas of State Priority



# School Climate

- Student suspension rates
- Student expulsion rates
- Other local measures

# Student Engagement

- School attendance rates
- Chronic absenteeism rates
- Middle school dropout rates
- High school dropout rates
- High school graduation rates



0

10



**beacon**results™

*"Your success is our business"*

Mike Walsh

mike@beaconresults.com

530-966-5584

AmyChristianson

[amy@beaconresults.com](mailto:amy@beaconresults.com)

530-809-1815